

**MANAGEMENT**  
**Major**  
**For Catalog Terms:**  
**Fall 2016 through Summer 2017**



BB 431 470-578-6055

See separate sheet for General Education requirements.

Course Grade	3.00 GPA Required*	Sophomore GPA Requirement: Lower-Division Business Core & Calculus*	Credit Hours
	ACCT 2100	Introduction to Financial Accounting	3
	ACCT 2200	Introduction to Managerial Accounting	3
	ECON 2100	Principles of Microeconomics (hours counted in General Education)	
	ECON 2200	Principles of Macroeconomics	3
	ECON 2300	Business Statistics	3
	IS 2200	Information Systems & Communication	3
	BLAW 2200	Legal & Ethical Environment of Business	3
	MATH 1160	Elementary Applied Calculus or MATH 1190-Calculus or higher calculus (hours counted in General Education.)	

"S" Grade Required	Part 1 – Hughes Leadership & Career Program Requirement*		Credit Hours
	BUSA 2150	Discovering My Major & Career	0

\*After meeting both of the above requirements, apply to the Coles Undergraduate Professional Program.

**Admission to the Coles Undergraduate Professional Program is required to proceed to upper-division business courses.**

"S" Grade Required	Parts 2 & 3 – Hughes Leadership & Career Program Requirement		Credit Hours
	BUSA 3150	Developing My Career Essentials	0
	BUSA 4150	Driving My Success	0

**Upper-Division Business Core**

	ECON 3300	Applied Statistical and Optimization Models	3
	FIN 3100	Principles of Finance	3
	MKTG 3100	Principles of Marketing	3
	MGT 3100	Management & Behavioral Science	3
	MGT 3200	Operations Management	3
	MGT 4199	Strategic Management (This course must be taken your last or next to last semester at KSU – it cannot be taken at another school. All other courses in this section, except for ECON 3300, must be completed before taking this course.)	3

**Information Technology Requirement**

	IS 3100	Information Systems Management	3
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<b>Course Grade</b>	<b>Courses</b>	<b>Major Field Requirements</b>	<b>Credit Hours</b>
	MGT 4001	Managing Organizations	3
	MGT 4002	Managing People	3
	MGT 4003	Managing Projects	3
	MGT 4004	Managing Your Company	3
	MGT 4125 MGT 4174 MGT 4190 MGT 4476 MGT 4800	Managing Globally – CHOOSE ONE: International Entrepreneurship International Human Resource Management International Management Contemporary Global Business Practices (cannot also take MKTG 4476) International Supply Chain Management	3

### **Major Field Electives**

		<b><u>SELECT 9 HOURS FROM THE FOLLOWING:</u></b>	9
	MGT 3190 MGT 3600 MGT 4121 MGT 4122 MGT 4123 MGT 4124 MGT 4125 MGT 4130 MGT 4161 MGT 4171 MGT 4172 MGT 4173 MGT 4174 MGT 4185 MGT 4190 MGT 4476 MGT 4700 MGT 4800 MGT 4850 MGT 4860 MGT 4880 MGT 4400 MGT 4490 ENTR 4001 ENTR 4002 ENTR 4003 ENTR 4004 BLAW 4960 BUSA 3500 MKTG 4666	Business, Ethics and Society Introduction to International Business Entrepreneurship & Creativity Venture Analysis Family Business Management Franchise Management International Entrepreneurship Commercial Real Estate Ventures Organizational Communications Employee & Labor Relations Compensation and Reward Systems Human Resource Selection International Human Resource Management Technology Management International Management Contemporary Global Business Practices Hospitality Management International Supply Chain Management Managing Process Improvement Quality Management Service Operations Management Directed Study Special Topics in Management Entrepreneurial Mind Venture Creation Venture Funding Venture Commercialization Current Issues in Business Ethics & Law Culture & International Business Marketing for Entrepreneurs	
		Important – You cannot use MGT 4120, 4160, or 4170 in this or any other degree you get because they duplicate content you have in MGT 4001, 4002, and 4004.	

**(continued)**

Course Grade	Courses	Business Electives	Credit Hours
		Nine semester hours of upper-division courses (3000/4000) outside the Major, but inside the Coles College of Business. MGT courses cannot be used here. (A maximum of <b>9</b> semester hours of Management Co-ops and Internships may be used here. Co-op and internship hours cannot be used in any other section.)	9

#### Non-Business Electives

		Six semester hours of any level (1000-4000) non-business courses offered at Kennesaw State.	6
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#### \*Coles Undergraduate Professional Program –

- **Admission to the Coles Undergraduate Professional Program is a prerequisite for all upper-division business courses.**
- **Sophomore GPA Requirement – Business majors who first enroll at KSU in Fall 2008 or later must complete the Sophomore GPA Requirement as part of their requirements for admission to Coles. This involves completing the seven lower-division business core courses plus a calculus course with an adjusted GPA of 3.00 or higher. A grade of “C” or better is required in each of these courses. Regardless of whether these courses are taken at KSU or another acceptable accredited university, their grades will be used in this GPA calculation. If KSU brings in a transfer course with something other than 3 hours credit, that will affect the GPA calculation.**
- **Hughes Leadership & Career Program Requirement – Business majors who first enroll at KSU in Fall 2014 or later must complete the Hughes Leadership & Career Program, which consists of 3 courses. Completion of the first of these courses, BUSA 2150, is required for admission to Coles.**
- **You should complete the requirements and apply to the Coles Undergraduate Professional Program as soon as possible. Otherwise your progression to upper-division business courses may be delayed.**



#### NOTES –

1. Additional Information/Updates – This checksheet does not describe all of KSU’s policies and requirements. You must follow all the rules that are in the *KSU Undergraduate Catalog*. We have worked hard to ensure the accuracy of the information in this checksheet up to the date shown below. Be sure to check regularly for revisions/updates to this info.

2. Prerequisites – Check the most recent edition of the *KSU Undergraduate Catalog* for course prerequisites. Students are responsible for meeting a course's current prerequisites even if they changed after the student started at KSU. The *Catalog* is online at [catalog.kennesaw.edu](http://catalog.kennesaw.edu).
3. KSU Grade Requirements –
  - Business majors must earn a grade of “C” or better in all business courses used toward their degree.
  - Students must earn at least a 2.0 GPA to receive a degree from KSU.
4. KSU Residency Requirements – In order to receive a business degree from KSU:
  - All students must complete at least 33 semester hours of business courses at KSU, including at least 24 semester hours of upper-division business courses.
  - All students must complete at least 12 semester hours of their Major Field Requirements and Major Field Electives at KSU.
  - All students must complete at least 20 of their last 30 semester hours before graduation at KSU.
5. You must graduate following the program requirements in a *KSU Undergraduate Catalog* that is not more than 10 years old at the time of graduation. If you do not graduate within 10 years of starting at KSU, you will have to move up to a more recent *Catalog* and meet all of the program requirements in it.

If you stay out of school for several terms and KSU requires you to be readmitted when you come back, you will have to follow the *Catalog* in effect for the term you are readmitted.

If you change your Major, you will have to meet the degree requirements in the *Catalog* in effect for the term when you made that change.

6. Disclaimer: Completion of this check sheet does not insure that graduation requirements have been fulfilled. Only the KSU Registrar's Office can say whether all graduation requirements have been met. Submit your petition to graduate to them as soon as you are eligible (at the beginning of the term before the term you want to graduate).