



## ***Connie L. Engel***

**Partner**  
**CHILDRESS KLEIN PROPERTIES**

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Partner for Atlanta Office Division in charge of development and leasing at the prestigious Atlanta Galleria. Responsibilities include lease negotiations (legal and economic issues), development and implementation of advertising, marketing strategy and preparation and implementation of the marketing budgets for approximately 2,000,000 square feet of Class A office space in five high rise office buildings. Having been involved at the Galleria for over twenty years, Ms. Engel has been recognized in 1996 and 2005 as the Top Producer in office leasing in the greater metropolitan Atlanta area. In 2010 she was given the Award of Excellence from NAIOP for her career in the Commercial Real Estate Industry. Throughout Ms. Engel's real estate career, she has been recognized as a leader in her field in Who's Who in Commercial Real Estate. She is a past president of Commercial Real Estate Women and is Past President of the Georgia Chapter of NAIOP.

Other community involvement responsibilities include being an elected Board Member and Treasurer of the Cumberland Community Improvement District, which is responsible for allocating a special property tax collected for transportation and other improvements in Cobb County.

In 2005, Ms. Engel was selected to serve on the Board of Trustees for the Kennesaw State University. In 2006, Ms. Engel was asked to increase her involvement by becoming a member of the Executive Committee and in 2007 she became Chairperson of the Real Estate Committee. KSU is the third largest and fastest growing university in the state of Georgia. Ms Engel is an Executive in Residence at the Coles College of Business at Kennesaw State University and Chair-elect of the Kennesaw State University Foundation.

### **ACADEMIC BACKGROUND:**

BA, University of Iowa, 1975

### **BUSINESS HISTORY:**

#### *CHILDRESS KLEIN PROPERTIES*

Partner, 1999 to Present

Marketing Principal, 1989 - 1999

Leasing Agent, 1986 - 1989

#### *IBM*

Marketing Manager, 1982 - 1986

Sales Representative, 1976 - 1982

### **AFFILIATIONS:**

Commercial Real Estate Women (CREW) - Atlanta, Past President

National Association of Industrial and Office Properties (NAIOP) - Atlanta, Past President

Cumberland Community Improvement District, Board Member

Business Executives for National Security - Member