

Bernice P. Dixon

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Bernie is a distinguished and accomplished businesswoman. Capping her broad and well accomplished career in private industry, she has launched an angel investment and advisory group, Advising Angels (AA) aimed at early stage technology oriented companies owned and operated by women. AA accelerates the growth of companies by making equity investments in high quality, high growth companies primarily, but not exclusively in Medical /Life Sciences, Information Technology, Clean Technology, Communications and Consumer Goods/Services

Bernie has been passionate about leveraging her positions as a senior executive to impact women's issues and is a vocal advocate for the advancement of women in technology. Responding to the need for women entrepreneurs in information technology to break through barriers to capital markets, Bernie founded Advising Angels with three specific goals: superior financial results, deep social benefits, and philanthropic fulfillment.

Most recently, Bernie served as Vice President, HP Services Americas where she led \$1B + business that supported all Manufacturing, Technology, Industrial, Consumer Products, Retail, Transportation, and Distribution Industries throughout the Americas. In that position, Bernie was recognized not only for her P&L improvement but also for her active role in embedding customer service mentality with outstanding results. She served as the sponsor and coach for the account management practice across HP and extended her mentoring and coaching reach throughout the world.

Prior to joining HP, Bernie spent more than 12 years as the Chief Information Officer for large, Fortune 100 companies: Carrier Corporation, a Division of United Technologies Corporation, Hamilton Standard, also a division of United Technologies and Raytheon Corporation, the world's largest defense electronics producer. She has been responsible for leading and directing IT strategy and operations to run large, global enterprises in the consumer products, technology and National security markets. She actively balanced the business needs of the company with the challenges of evolving technology resulting in double digit growth in company revenues, margins, and customer satisfaction ratings. She also served at the national and international levels to establish National Security and Telecommunication policy and practices. She has led the Information Technology practice at one of the largest business consulting companies, Booz, Allen and Hamilton, where she supported US leadership in the White House, State Department and Department of Defense.

Beginning her career as a leading member of the first class of female officers in the US Army, Bernie served as a role model and mentor for women throughout the military and public sector stressing the importance of female leaders with technical backgrounds to assist in the formulation of national security policy and planning. She served as a Military Assistant and Aide-de-Camp to the top Defense Department leader in

information systems and telecommunications for national security. Bernie also served as strategic telecommunications liaison to the White House during the Reagan administration and co-founded the President's National Security Telecommunications Advisory Committee comprised of industry leaders of the 30 dominant computer and communications companies in the US. A proven leader with expertise in driving high profile, large scale change initiatives, Bernie has more than 30 years experience in private industry.

In addition to her tenure as a senior executive in private industry, she served on the Board of Directors of Hospice and Palliative Care of Iredell County near Charlotte, NC, and Nutmeg Big Brothers / Big Sisters in Connecticut, She has served actively in Chair roles for United Way in both the Hartford, Connecticut and Charlotte, NC areas and has been active in local industry groups supporting women in technology. She serves in Board roles with several private companies and defense organizations supporting science, technology, engineering and math (STEM) initiatives. She is on the Board of Directors of the Metro Atlanta Chamber of Commerce, the Board of Trustees of the Morehouse School of Medicine and serves as an Executive in Residence at the Coles Business School at Kennesaw State University.

Born near Hershey, Pennsylvania, Bernie graduated Suma cum Laude from The Pennsylvania State University and continued her executive education at the University of Michigan and the Darden School of Business. She has received the YWCA National Women's Achiever Award, the United Way National Leader Award and several National Quality Leadership Awards. Currently, Bernie spends time between residences in the Charlotte and Atlanta areas.